### FRICKE

**CUSTOMER STORY** 

New integration for the packaging area







New integration for the Packaging area



Fricke has been a B2B dealer for agricultural machinery spare parts for almost 25 years. Fricke offers 250,000 items in stock and guarantees next-day delivery.

Due to the increased growth in the product range as well as the continued large growth of the company, Fricke invests heavily in its logistics.

### **REQUIREMENTS**

The requirements for the new packaging area were:

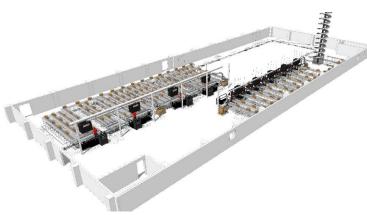
- 1. High paper pad quality; effective protection for the sensitive assortment. The outer packaging should also be protected, for example in the metal parts range.
- 2. Design and integration; innovative solution leading to improved ergonomics for the employees and increased efficiency.
- 3. Machines must run trouble-free
- 4. The supply chain must run smoothly in relation to availability of spare parts as well as technicians and consumables.

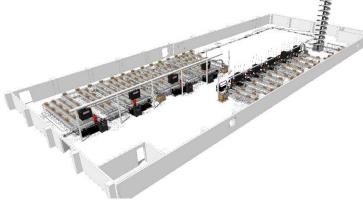


### THE SOLUTION

Several halls with Easypack® Packmaster Pro paper cushioning machines, centrally located, in combination with the use of continuous Fanfold paper on pallets.

- > Innovative transport of the paper pads to silos via air duct systems.
- > The conveyor technology is installed above the employees
- High productivity and effectiveness at the pack stations



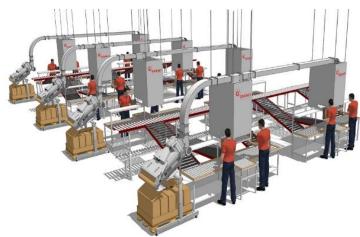






### **THE SOLUTION**

Packaging area for small parts







### **THE SOLUTION**

Packaging area for bulky parts







### THE RESULT

- High quality & voluminous paper pads
- > Optimal protection of the goods

- Significantly fewer paper changes and less handling
- Saving time and increasing productivity

- Ergonomic work environment with less noise and spacious pack stations for the employees
- > Satisfied employees

# **KAI FÜHRLING**Director of Logistics

"What really set Pregis apart was the overall concept, the solution of being able to supply many picking and packing stations with just a few machines via this transport system.

That was a unique selling point that no one else could offer."





# **ERIC SCHUMANN**Fulfilment Manager

" Pregis was very customer-oriented, responded positively to our wishes and to this day we can simply say that we are very satisfied with the customer service Pregis delivered."





# HENNING WOLFF Operational Systems Engineering Manager

"Our people have been working with the system for a few weeks now and are very satisfied so far.

In terms of the whole ergonomics, it is very pleasant for the employees.

They don't have to walk long distances, and the noise level is within limits. So that's only positive feedback so far."







## COOPERATION IN THE FOREFRONT

# **ERIC SCHUMANN Fulfilment Manager**



"The consistency of the Pregis team is simply very good. The installation team, the contact person in sales and also the engineer from Integrated Services who designed the solution are always available to give us advice."

